

Dear Homeowner,

Congratulations on the decision to sell your property!

Selling your home is not always an easy undertaking. However, if you have already found a ready, willing and able buyer; eTitle has the available resources to assist you in completing your transaction.

At eTitle our role is to coordinate the interest of all parties in a real estate transaction including the attorneys, the buyer, the seller, and the lender to ensure that all requirements for closing are fully satisfied.

Regardless of whether you sell on your own or engage a realtor, you will need the services of a good title company to complete the transaction; this is where eTitle can be of invaluable assistance.

Our experienced and professional staff will initially provide you with a complete package of the necessary forms for your transaction including a Purchase Agreement, Sellers Disclosures, among others.

We will conduct a title search of the subject property which allows us to prepare a title commitment for your closing. The final title policy, at the completion of closing, guarantees that a particular property is free and clear of any liens and defects to title; guaranteeing the buyer will be the true owner of the property without concern for future loss. The title search examination, conducted in advance, gives your property a selling advantage with potential buyers as it gives them peace of mind that what they are actually purchasing has been insured. This is one of the advantages of working with eTitle during the sale of your property.

What does assistance from eTitle cost? Initially, there are no up-front costs for our services as the title insurance premium is paid at the time of closing. We have found that our involvement in real estate transactions from the start results in a simplified process for the seller and buyer alike, which translates to ease and speed of closing. Our friendly, experienced professionals can lead you through what can otherwise seem a complex process. This is just one of the reasons we receive more referrals than any other title company.

Should you have any questions regarding your "For Sale By Owner" forms or you have questions regarding submitting your order for processing; please contact us by phone (248) 502-3100, or e-mail <a href="mailto:cs@etitleagency.com">cs@etitleagency.com</a>, and one of our qualified professionals will be happy to assist you.

Thank you,

eTitle Agency, Inc.



## **Buyer's Closing Info**

Please have the buyer fill out the information below. You can return this form with your documentation, or the buyer can return it to eTitle Agency, Inc. via fax at 248-502-3101 or email to cs@etitleagency.com

# **Subject Property** Purchase Property Address: **Buver's Information** Name: \_\_\_\_\_\_ Name: \_\_\_\_\_ Last 4 digits of SS#:\_\_\_\_\_ Last 4 digits of SS#:\_\_\_\_\_ Marital Status: \_\_\_\_\_ Marital Status: \_\_\_\_\_ Current Address: Day Telephone: \_\_\_\_\_ Evening Telephone: \_\_\_\_ Are Buyer and Seller related?: \_\_\_\_\_\_ Relationship: \_\_\_\_\_ **Buyer's Mortgage Information** Mortgage Company/ Lender: Telephone: \_\_\_\_\_ Contact Person:\_\_\_\_ Mortgage Amount: \$\_\_\_\_\_ Is there an attorney involved? \_\_\_\_\_ Attorney Name: Telephone: \_\_\_\_\_ Fax #:\_\_\_\_



# **Seller Info Sheet/ Request for FSBO Closing**

| Subject Property Address:  | City:                                      |  | State:       | Zip:                    |
|--|--|--|--------------|-------------------------|
| Legal Description:   |  |  | _            |                         |
| Seller's Information   |  |  |              |                         |
| Name:Marital Status:   | Na<br>Ma                                   | me:<br>arital Status:  |              |                         |
| Current Address:   |  |  |              |                         |
| Telephone:   |  | Cell Phone:  |              |                         |
| Email Address:   |  |  |              |                         |
| Are Buyer and Seller related   |  |  |              |                         |
| Mortgage and Association l   | <b>Information</b>                         |  |              |                         |
| Outstanding Mortgage:  | (y/n; if yes                               | s, fill out and retu   | rn payoff au | thorization)            |
| Do you have Home Owners of   | or Condo Associatio                        | on Dues?   | Associatio   | on Dues \$              |
| How are Dues Paid: monthly   | / quarterly / semi-a                       | nnually / annually   | y            |                         |
| Association Name:  |  | Telep  | hone:        |                         |
| Additional Information   |  |  |              |                         |
| Do you require an attorney's   | package? (Y / N)                           |  |              |                         |
| Attorney Name:   |  |  |              |                         |
| Email:   | _Telephone:                                |  | Fax:         |                         |
| Does Seller occupy home? (If buyer occupied, who pays If neither seller nor buyer occupied Are there any unrecorded or a | water bill? (Buyer / cupied, are there ten | Seller) ants? (Y / N) Is the control of the control |              |                         |
| Does anyone else have an int (i.e. lease, land contract, priv  |  | -  |              | Inpaid Contractors)     |
| If yes, please specify:  |  |  |              |                         |
| Is there a trust, probate, bank  | ruptcy or court orde                       | er? (Y / N)  |              |                         |
| If yes, please specify   |  |  |              |                         |
| Has there been a death, marri  | age, divorce, or nar                       | ne change since y  | ou purchase  | d the property? (Y / N) |
| If yes, please specify   |  |  |              |                         |
| Have any additional lots beer  | n purchased or sold?                       | ? (Y / N)  |              |                         |
| Will all parties on title be at of If no, name that will be designed Estimated closing date:                             | nated to sign on you                       | ur behalf  |              |                         |



## MORTGAGE PAYOFF REQUEST AND AUTHORIZATION

| Date:               |                       |  | _   |   |
|---------------------|-----------------------|--|---|---|
| Lend                | er                    |  | Lender Phone:   |   |
|                     |                       |  | Lender Fax:   |   |
| Re:                 | Pro<br>Mo             | rrower Name(s): operty Address: ortgage Info: an Number: |   | mation)  Last 4 digits  |
| Door                | Sir o                 | r Madam:   | SSIN.   | Last 4 digits   |
|                     | wish                  |  | renced loan in connection with a per  | ding transaction affecting the                                      |
| dema<br>daily       | ind st<br>per d       | tating the total payeriem amount that m                  | u to furnish eTitle Agency, Inc. with off amount that will be due to you or nay become due if payoff does not o . Please deliver statement to cs@et.                          | with the ccur until a later date; as well                           |
| I                   | MPO                   | RTANT INSTRUC  | TIONS TO EQUITY LINE OR FUTU  | IRE ADVANCE LENDERS   |
| I/We                | the u                 | ndersigned instruc                                       | et and direct you as follows:   |   |
|                     | 1.                    | receipt of this lett<br>account, making                  | permits or directs you to make futur<br>ter or a fax or Email copy hereof, you<br>no further advances and I/We direct<br>ther disbursements or advances that<br>erenced loan. | are to freeze the above loan you not to make or permit to           |
|                     | 2.                    | account secured  | /us to execute a specific document(<br>by the above mortgage you are to p<br>umentation to freeze/close the accou   | rovide the payoff statement   |
|                     | 3.                    | You are to record required by the pa                     | a discharge of the mortgage upon rayoff statement.  | eceipt of the payoff amount   |
| comn<br>the aldisch | nitme<br>bove<br>arge | nt issued in anticip<br>loan account as of               | nce underwriter and the proposed in<br>pation of the above mentioned transa<br>f the date you provide the payoff sta<br>in 90 days after you have received the<br>ment.       | action will rely on your freezing<br>tement to it and that you will |
| V                   |                       |  |   |   |
| X                   | wer i                 | <br>Authorization  | X<br>Borrower Authoriz  | zation  |

#### **PURCHASE AGREEMENT**

| <b>1.</b><br>Villa | PROPERTY DESCRIPTION AND PRICE: The undersigned Purchaser hereby offers and agrees to purchase the property located in the (City, Township or age), County of, Michigan, described as:  |
|--------------------|---|
| The app bline gara | being known as:  grouperty described above shall include all fixtures, improvements and appurtenances including if now in or on the property, including all built-in diances/equipment, shelving, cabinets, all lighting fixtures, ceiling fans and their shades, attached carpeting, curtain and drapery hardware, window shades and ds, attached mirrors, television antennas, satellite dish and any accessories and complete rotor equipment, storm doors, storm windows, screens, awnings, age door opener(s) and transmitters, water softener, and security systems (if not rented), mailbox, fences, fireplace inserts, doors, screens, gas logs, grate(s), gas ichments & equipment, attached humidifier, all landscaping, fuel in tank(s) at the time of possession and  |
| And                | to pay therefore the sum of   |
| The                | following appliances are included in this agreement: (Circle all that apply) stove / refrigerator / washer / dryer / dishwasher / microwave / NONE  |
| The                | following items are excluded from this agreement:   |
| 2.                 | METHOD OF PAYMENT: All money (except earnest money) must be paid in U.S. funds by cash or cashier's check.  The sale shall be completed by the following method: (mark all that apply, all unmarked paragraphs do not apply.  |
|                    | <ul><li>A. CASH SALE: The full purchase price upon delivery of a Warranty Deed conveying a marketable title.</li><li>B. CASH SALE WITH NEW MORTGAGE: The full purchase price upon the execution and delivery of a warranty deed. This agreement is contingent upon</li></ul>  |
|                    | the Purchaser being able to secure a mortgage in the amount of \$ and pay \$ down plus mortgage costs, prepaid items and flood insurance if required by mortgage lender. Purchaser agrees to apply for such mortgage within calendar days from Seller's acceptance of this agreement at his/her own expense. Purchaser further agrees that in connection with said application to lender, he/she will promptly comply with lender's request for true and accurate information required to process the loan application. If a firm commitment for mortgage cannot be obtained within calendar days from date of Seller's acceptance, at the Seller's option (upon written notice), this agreement can be declared null and void and the deposit shall be returned. If Purchaser is rejected for the mortgage, Purchaser shall furnish the Seller with the Lender's written verification of mortgage denial. Upon Seller's receipt of such denial, this agreement shall become null and void and the deposit shall be returned to the Purchaser, in accordance with paragraph #4. |
|                    | C. APPLICABLE TO FHA OR VA SALES ONLY: See attached "FHA/VA ADDENDUM" made a part hereof.   |
|                    | <ul><li>D. SALE TO EXISTING MORTGAGE: See attached "ADDENDUM FOR SALE TO EXISTING MORTGAGE" made a part hereof.</li><li>E. SALE ON LAND CONTRACT: See attached "LAND CONTRACT SALE ADDENDUM" made a part hereof.</li></ul>  |
| 3.                 | EARNEST MONEY: Purchaser is depositing \$ in the form ofcash or check (check one). An additional \$ will be deposited as earnest money with Seller/Escrow agent within calendar days after delivery to the Buyer of an accepted copy of this offer, making a total deposit of \$ Buyer authorizes copy of check to be given to Broker and/or Lender. The balance of purchase money is to be paid upon close of sale and delivery of Warranty Deed.  |
|                    | Earnest monies shall be disbursed ONLY In accordance with either: (a.) the terms hereof; (b.) a fully executed mutual release; or (c.) upon order of appropriate authority. If the offer made is not acceptable to the Seller, the earnest money shall be refunded to the Purchaser.  |
| 4.                 | . It is agreed that Seller shall pay all state and county transfer taxes and other costs required to convey clear title. The  |
|                    | location of the closing shall be determined by the Seller, their agents and assigns or lending institution, if applicable.  |
| 5.                 | SELLER CONCESSIONS: Seller agrees to pay \$ at the closing to be used towards any of the following: Purchaser's closing costs, down payment, discount points, pre-paids, Purchaser's commission or adjustments. Purchaser reserves the right to use any portion of these funds to reduce the purchase price.  |
| 6.                 | ADDITIONAL CONDITIONS:  |
|                    |   |
|                    |   |
| 7.                 | POSSESSION: If Seller occupies the property it shall be vacated on or before days after closing. From the date of closing to the day of vacating the property as agreed, SELLER SHALL PAY the sum of \$ per day. Keys must be surrendered to Purchaser by 5:00 p.m. on the date of vacating. THE TITLE COMPANY SHALL RETAIN from the amount due Seller at closing the sum of \$ as security for said occupancy charge, paying to the Purchaser the amount due him and returning to the Seller the unused portion as determined by date property is vacated and keys surrendered to Purchaser. If the Seller fails to give possession to Purchaser as provided and Seller retains the property beyond the agreed time, Seller may be liable for the cost of eviction proceedings, attorneys' fees, damages and other costs incurred by Purchaser in obtaining possession and collecting the amount due.  |
|                    | A. If tenants occupy the property, then: (check one) () Seller will have the tenants vacate the property prior to closing. () Purchaser will be assigned all Landlord rights and security deposit(s) and rents prorated to date of closing, with Purchaser assuming Landlord rights and obligations after date of closing. Seller shall have tenant verify the amount of tenant's security deposit held by Seller, in writing, prior to closing.  |
|                    | <b>B.</b> Escrow Agent shall retain from the amount due Seller(s) at closing the sum of \$  |
| 8.                 | <b>ESCROW:</b> It is agreed and understood by all parties to this contract that if there has been any amount of money escrowed for a specific purpose, said escrowed money shall only be used for that purpose. The Brokers named herein shall not be liable for any amount of money in excess of that which they have escrowed   |
| 9.                 | ADDITIONAL DOCUMENTS ATTACHED: The following are attached hereto and are made a part hereof: (check all that apply)  Seller's Disclosure Statement Land Contract Sale Addendum Addendum for (FIRPTA) Condominium Addendum   |
| 10.                | SELLER'S DISCLOSURE STATEMENT:  |
|                    | Purchaser(s) Seller(s) Initials Initials  |
|                    | / A. WITH DISCLOSURE  Purchaser has received the Seller's Disclosure required by Michigan law. Purchaser has reviewed and accepts the condition of the property as set forth in the Seller's Disclosure Statement, subject to any additional inspections set forth  |
|                    | in this Agreement and subject to paragraph 12D below.  WITHOUT DISCLOSURE  All parties understand that the Seller's Disclosure Statement was not available at the time this offer was written. Seller shall provide Purchaser with a Seller's Disclosure with Seller's acceptance of this offer. Pursuant to Public Act 92 of 1993, Purchaser will have 72 hours after hand-delivery of the statement (or 120 hours after delivery by Registered Mail) to terminate this contract by delivery of a written notice to Seller or Seller's Agent.  |
|                    | to terminate and contract by desirery of a written flotted to desire of desired a regular.  |

Seller's Initials: \_\_\_\_\_

Purchaser's Initials:

| / C. WITHOUT DISCLOSURE (EXEMPT)  Purchaser(s) acknowledge that a Seller's Disclosure Statement setting forth conditions and information concerning the property has not been provided because property is exempt under Section of Public Act 92 of 1993 (Seller's Disclosure Act). Purchaser(s) agree to purchase the property "AS IS" without a Seller's Disclosure Statement.   |
|--|
| D. In the event Purchaser/Selling Broker receives an <i>incomplete</i> Seller's Disclosure Statement, Seller agrees to complete <i>EVERY</i> unanswered question on the Seller's Disclosure Statement upon acceptance of offer. The following questions have been noted as unanswered:   |
| If Purchaser is dissatisfied with Seller's modifications to said Seller's Disclosure Statement, Purchaser will have 48 hours after receipt of modifications to terminate this contract by delivery of a written notice to Seller or Seller's Agent and deposit returned as per paragraph 4.  |
| 11. TITLE EVIDENCE AND SURVEY: Seller agrees to order title insurance within seven (7) business days of final acceptance of this offer and to furnish Purchase a Commitment of Title Insurance prior to closing (upon receipt). After closing, a Policy of Title Insurance without standard exceptions in the amount of the purchase price, bearing date later than the acceptance hereof and guaranteeing the title in the condition required for performance of this Agreement. It is recommended that Purchaser obtain and pay for a survey by a registered land surveyor. If, for any reason, Purchaser does not obtain a survey, the Policy of Title Insurance will be issued with standard exceptions and Purchaser agrees to hold Broker(s) harmless. The title commitment shall be updated through the date of closing.  |
| 12. TITLE OBJECTIONS: If objection to the title is made, based upon a written opinion of Purchaser's attorney that the title is not in the condition required for performance hereunder, the Seller shall have 30 calendar days from the date notified in writing of the particular defects claimed, either (1) to remedy the title, or (2) to obtain title insurance as required above, or (3) to refund deposit in full termination of this agreement if unable to remedy the title or obtain title insurance. If the Seller remedies the title or shall obtain such title insurance within the time specified, the Purchaser agrees to complete the sale within 10 calendar days of written notification thereof. If the Seller is unable to remedy the title or obtain title insurance within the time specified, the deposit shall be refunded forthwith in full termination of this agreement.   |
| 13. <b>DEFAULT:</b> Failure to perform by either party as determined by a court or arbitration shall constitute as a breach of this Agreement. The wronged party may elect to enforce the terms hereof, declare this agreement null and void and retain the deposit, or seek any legal or equitable remedies available against the party at fault. See paragraph 3 regarding earnest money deposits.   |
| 14. PROPERTY TAXES: All taxes on the land which are due and payable on or before date of closing shall be paid by the Seller. Current taxes shall be prorated and adjusted as of the date of closing in accordance with the due date basis of the municipality or taxing unit in which the property is located. Broker recommends that Purchaser contact local municipality for current SEV and taxable values and possible future changes in assessments. Purchaser acknowledges current taxes are subject to change and may increase significantly upon the sale of the property. Taxes shall be prorated as though they are paid in Advance.  |
| <b>15. SPECIAL ASSESSMENTS:</b> Special Assessments for public improvements which have been confirmed by public authority prior to the date of closing shall be paid by the Seller.  |
| 16. GAS OIL & MINERAL RIGHTS: Seller represents that all mineral rights, if owned by Seller Will pass with the conveyance at closing.  |
| 17. PRIVATE ROADS: If the property is located on a private road, Seller shall provide Purchaser with a separate document providing notice that the private road is not required to be maintained by the County Board of Road Commissioners. (per M.C.L.A. 560.261 [P.A. 1967 No. 2887])  |
| <b>18. CONDOMINIUM AND HOMEOWNERS ASSOCIATION ASSESSMENTS:</b> Any condominiums, homeowners association, assessments/liens shall be paid by Seller at closing. Any and all assessments coming due after closing will be paid by Purchaser. Any association dues/fees shall be prorated on a due date basis. It condominium sale, see <b>"Condominium Addendum"</b> made a part hereof.   |
| 19. ASSOCIATIONS/MEMBERSHIPS: Broker recommends Purchaser research if property is subject to mandatory membership in an owners' association and its assessments and requirements.  |
| 20. OTHER PRORATIONS: Interest and rents shall be prorated and adjusted as of the date of closing.   |
| 21. SEWER AND WATER CHARGES: Seller agrees to pay for all sewer and water usage to date of possession. Listing Broker or title company shall retain from the amount due Seller at closing a minimum of \$200.00 for water charges. When the final water bill or reading is received the unused portion shall be returned to the Seller.  |
| 22. WELL AND SEPTIC INSPECTION: If the property is serviced by a well and/or septic system, see attached "Well & Septic Inspection Addendum" made a part hereof.   |
| 23. MUNICIPALITY INSPECTIONS: If a municipal inspection and/or certification of the premises are required by local ordinance, state or federal law, or Purchaser's lending institution, the Seller agrees to pay for said inspections. Seller agrees to complete any and all repairs required by the municipality, providing the repairs not exceed \$   |
| 24. PROPERTY INSPECTION OPTION OF PURCHASER: Purchaser(s) acknowledges that they have been advised to have the property and improvements inspected by qualified persons in order to satisfy Purchaser's concerns, if any. These may include but are not limited to any inspection(s) or research deemed necessary by Purchaser(s), including; structural integrity, condition of mechanical systems, environmental status, health or safety conditions, surveys, and infestation by wood destroying insects. It is also recommended that the Purchaser research the applicability of any building and use restrictions, easements of record and ordinances and/or regulations enacted by government entities to ensure the intended use of the premises. This paragraph does not pertain to any additional inspections, which may be specifically called for in other paragraphs of this and/or other addendums or the Buy & Sell Agreement itself. Purchaser is aware that any reference to the square footage of the real property is approximate. If square footage is a material matter to the Purchaser, it must be verified by the Purchaser to his/her satisfaction during the inspection period. The Purchaser(s), by initialing below, makes the following a contingency of this Buy & Sell Agreement.  Purchaser's Initials: / |
|  |
| home after the closing.  25. TERMITE AND PEST INSPECTION: It is recommended Purchaser obtain an independent inspection to determine the presence of wood-destroying insects  |
| and/or infestation.  |
| <b>26. RADON INSPECTION:</b> Radon is a naturally occurring radioactive gas that when accumulated in a building in sufficient quantities may present health risks to persons who are exposed to it over time. Levels of radon that exceed federal and state guidelines have been found in buildings in Michigan. It is recommended Purchaser completes a radon test and obtains additional information regarding radon from County Health Department.  |
| 27. LEAD-BASED PAINT DISCLOSURE INSPECTION: (For residential housing built prior to 1978.) Purchaser acknowledges that prior to signing the Buy & Sel Agreement, Purchaser received and reviewed a copy of the Lead Based Paint Seller's Disclosure Form completed by the Seller on, the terms of which are incorporated herein by reference. See "Lead-Based Paint & Lead-Based Paint Hazards Disclosure."  |
| 28. NOTIFICATION: If Purchaser fails to obtain any inspection(s) or fails to notify Seller or Seller's Agent in writing, within the time specified, that Purchaser is dissatisfied with any inspection(s), and/or research and discovery of the above items, this agreement shall be binding without regard to said inspection(s). Purchaser notifies Seller or Seller's Agent in writing that in their sole judgment they are dissatisfied with the inspection(s) of the property within the above-specified time, the Purchaser may declare this Agreement null and void and any deposit shall be returned in accordance with paragraph #3.  29. LIABILITY OF PURCHASER FOR DAMAGE: Purchaser shall be solely responsible for any and all damage to the property as a result of any and all inspection(s) of the property authorized by or conducted by the Purchaser. Purchaser shall pay for any and all necessary repairs to restore the property to its condition prior to the inspection(s) or shall reimburse the Seller for the actual cost of such restoration.  |
| <b>30. PURCHASER'S ACCEPTANCE OF CONDITION:</b> If Purchaser elects to close not withstanding the reported conditions of any inspection report, Purchaser shall be deemed to have accepted the property in its "AS IS" condition as of the date of closing and holds the Seller(s) and the Broker(s) involved in this transaction harmless for any future problems.  |
| 31. INVESTMENT IN REAL PROPERTY TAX ACT (FIRPTA): If the sales price of residence exceeds \$300,000.00 parties to this Agreement to be bound by (FIRPTA) requirements and must complete "Addendum for (FIRPTA)".   |
| <b>32. FLOOD INSURANCE:</b> Purchaser agrees to obtain a policy of flood insurance if required by the mortgage lender.   |

Seller's Initials:

Purchaser's Initials:

- **33. WALK THROUGH:** Purchaser reserves the right to walk through the property within 24 hours prior to possession and/or closing and Seller agrees and warrants to leave the property in a like condition as when purchased until possession is delivered to Purchaser. Seller agrees to leave the property broom-clean and the attic, outbuildings, yard and garage free of debris and any personal property upon vacating same.
- 34. MAINTENACE OF THE PROPERTY UNTIL POSSESSION BY PURCHASER: Before closing, Seller agrees to keep the property in substantially the same condition as of the date of this agreement and agrees to maintain heating/air conditioning, sewer, well, septic, plumbing, electrical systems and any appliances and equipment in normal working order, to keep the roof and basement watertight and maintain the grounds, except for any conditions as may have been disclosed in the Seller's Disclosure Statement, or conditions that may have been discovered by the Purchaser as a part of any inspections made by or on behalf of the Purchaser where Purchaser accepted the property in its "AS IS" condition. Seller further agrees to keep all utility services (electric, gas and water) operating until date of possession by Purchaser. In the event the property herein has been winterized it shall be the obligation and expense of the Seller to de-winterize the property prior to closing.
- After closing, the Purchaser or Seller is responsible to repair or replace any breakdown of above-mentioned systems, roof leaks or foundation leaks during the possession period. However, the Seller is responsible for notifying the Purchaser of any defects with these systems immediately upon discovery and the responsible party agrees to remedy the defect in a timely manner. Purchaser agrees to acquire utility service (electric, gas, heating fuel, etc.) upon taking possession.
- 35. RISK OF LOSS: If there is any loss or damage to the property between the date hereof and the date of closing, for any reason including fire, vandalism, flood, earthquake or natural causes, the risk of loss shall be on the Seller. If the property is destroyed or substantially damaged before the closing date, this Buy & Sell Agreement shall become null and void, at Purchaser's option, and earnest money shall be refunded to the Purchaser. Purchaser and Seller shall immediately sign a cancellation of Buy & Sell Agreement.
- **36. SELLER'S REPRESENTATIONS:** Unless otherwise noted, Seller represents that the foundation, foundation walls and basement are watertight and free of any leakage or seepage as of the date of this agreement and that the property is not in violation of any building and/or zoning restrictions and/or requirements or in violation of any law or ordinance.
- 37. PROVISION FOR "AS IS" CONDITION: By the execution of this agreement, the Purchaser(s) acknowledge THAT THEY HAVE EXAMINED THE ABOVE described property and are satisfied with the current physical condition of structures thereon and purchase said property in an "AS IS CONDITION", (unless contract states otherwise), subject only to the right of a property inspection as provided for herein. Purchaser recognizes that the Seller (unless exempt) has provided the required Seller's Disclosure Statement, the Purchaser has been afforded the right to an independent inspection of the property and the Purchaser affirms that the property is being purchased "AS IS" subject to any inspections or contingencies set forth herein.

| Purchaser's Initials:  | Seller's Initials:   |
|--|--|
| 38. AVAILABILITY OF HOME PROTECTION PLANS: Buyer   | and Seller acknowledge having been advised of availability of home protection plans  |
| <b>39. PURCHASER'S OFFER PROVISION:</b> Purchaser makes the offer is valid until (date), | nis written offer valid until <b>Seller acceptance</b> , unless withdrawn prior to Seller's acceptance <b>or</b> written(time) . |

- 40. COUNTER OFFER PROVISION: In the event Seller makes any written change in any of the terms and conditions of the "Buy & Sell Agreement' presented by Purchaser, such changed terms and conditions, if supported with initial(s) and/or signature(s) by Seller(s), shall constitute a counter offer by Seller to Purchaser which shall remain valid until \_\_\_\_\_\_\_ at \_\_\_\_\_\_ (date / time) and shall require acceptance by the Purchaser by initialing of each such change before such date and time. The counter offer is to be delivered to the Listing Broker's office by the time stipulated above, unless earlier withdrawn in writing by Seller.
- 41. SUCCESSORS AND ASSIGNS (BINDING TO THE HEIRS): The agreements herein shall bind to the executors, administrators, successors and assigns of the respective parties.
- **42. AMENDMENT:** The parties agree that this Agreement may not be altered, amended, modified or otherwise changed, except by a duly executed written agreement between the parties.
- **43. FACSIMILE AUTHORITY:** The parties agree that the offer, any counter offer and/or acceptance of any offer or counter offer may be delivered by use of fax and the signatures, initials and modifications shall be deemed to be valid and binding upon the parties as if original signatures. A hard copy (originally signed copy) shall be mailed or delivered in a timely manner and the date and time of the receipt of the fax shall be the date and time of said offer, acceptance or notice.
- 44. MICHIGAN PRINCIPLE RESIDENCE EXEMPTION: Purchaser and Seller are aware that they must rescind their principle residence exemption on their present home (when applicable) and file for the exemption on their new home. Seller has not and will not rescind their exemption prior to closing. When purchasing a non-homestead or new construction home, Purchaser must own, occupy and file necessary forms with the local assessor's office prior to May 1st in order to claim the exemption for the following year. Broker recommends Purchaser and Seller obtain specific information from the Municipality's Assessor. Purchaser and Seller assume all responsibility and liability for filing of affidavits as to principle residence exemptions and agree to release and hold Broker harmless from all such liability.
- 45. TRANSFER TAX: Seller shall pay applicable State and County transfer taxes at closing.

Date

- **46. BILL OF SALE AND AFFIDAVIT OF LIENS:** Seller shall furnish to Purchaser a Bill of Sale for all personal property as referenced in this contract and an Affidavit of Liens, at time of closing.
- 47. TIME IS OF THE ESSENCE: At all times under this agreement where certain time constraints are set forth, the parties have agreed that TIME IS OF THE ESSENCE and that no extensions of said time limits are expected or agreed to unless specifically agreed to in writing.
- **48. ENTIRE AGREEMENT:** This Agreement constitutes the entire agreement between Purchaser and Seller and shall inure to the benefit of and bind the parties hereto jointly and severally and their respective heirs, legal representatives, successors, assigns and third parties claiming under the contract between Purchaser and Seller, or by virtue of contract between Purchaser and Seller. All discussions, correspondence, proposals, negotiations and representations prior to the execution of Agreement shall be considered merged herein and of no further effect.
- 49. PURCHASER'S SIGNATURE AND ACKNOWLEDGEMENT OF RECEIPT: Purchaser acknowledges that they have read and understand all provisions of this Agreement. Purchaser also acknowledges the receipt of a copy of this Buy & Sell Agreement. Purchaser further agrees to pay Broker(s) for services rendered as set forth in the Exclusive Right to Represent Agreement. In the presence of:

| Represent Agreement. In the presence of:                            |  |   |
|---|--|---|
| Witness   | PURCHASER  |   |
| Date  | PURCHASER  |   |
| 50. ACCEPTANCE OF AGREEMENT OF SALE: The above terms of p           | urchase are accepted and Seller acknowledges receipt of a co   | py hereof.                                    |
| Witness   | SELLER   |   |
| Date  | SELLER   |   |
| 51. PURCHASER ACKNOWLEDGEMENT OF DEPOSIT: The under Sell Agreement. | iligned Purchaser hereby acknowledges the receipt of the Selle | er's signed acceptance of the foregoing Buy & |
| Date  | PURCHASER  |   |

DISCLAIMER: This form is provided as a service of eTitle Agency, Inc. Those who use this form are expected to review both the form and the details of the particular transaction to ensure that each action of this form is appropriate for the transaction. eTitle Agency, Inc. is not responsible for the use or misuse of this form, misrepresentation, or warranties made in connection with this form.

PURCHASER

#### **Seller's Disclosure Statement**

| Property Address: _   |                                  |                                   |   |   |   |                              |  |                                       |                  | , Michigan  |
|---|----------------------------------|-----------------------------------|---|---|---|------------------------------|--|---------------------------------------|------------------|---|
| known by the seller. Unles property or the land. Also,  | ss otherwise<br>unless other     | advised, the swise advised,       | Seller, does not p<br>the Seller has no   | ossess any expertise<br>t conducted any insp  | in construction, engineering  | or any other<br>le areas suc | s statement is<br>r specific area<br>th as the found | a related to the codation or roof. Th | onstruction or   | nd information concerning the proper<br>condition of the improvements on t<br>in not a warranty of any kind by t    |
| knowledge at the signing of provide a copy of this state  | of this documement to any        | nent. Upon red<br>prospective B   | ceiving this stater<br>uyer in connection | nent from the seller, to with any actual or a | the Seller's agent is required  | to provide a ne following a  | copy to the E<br>are representa                      | Buyer or the agei                     | nt of the Buye   | representations based on the Selle<br>r. The Seller authorizes its agent(s)<br>and are not the representations of t |
|   | ly to your pro                   | perty, check                      | "Not Available". I                        | f you do not know th                          | e facts check UNKNOWN. F.   |                              |  |                                       |                  | ired (4) Complete this form yourself<br>ED DISCLOSURE STATEMENT WI  |
| Appliances/Systems/Ser  | vices: The it                    | ems below are                     | in working order                          | (The items listed bel                         | ow are included in the sale of  | the property                 | only if the pur                                      | rchase agreemer                       | nt so provides)  |   |
|   | YES                              | NO                                | UNKNOWN                                   | N/A   |   | YES                          | NO   | UNKNOWN                               | N/A              |   |
| Range/Oven  |                                  |                                   |   |   | Lawn Sprinkler System   |                              |  |                                       |                  |   |
| Dishwasher  |                                  |                                   |   |   | Water Heater  |                              |  |                                       |                  |   |
| Refrigerator  |                                  |                                   |   |   | Plumbing system   |                              |  |                                       |                  |   |
| Hood/Fan  |                                  |                                   |   |   | Water softener/conditioner  |                              |  |                                       |                  |   |
| Disposal  |                                  |                                   |   |   | Well & pump   |                              |  |                                       |                  |   |
| TV Antennae, TV rotor   |                                  |                                   |   |   | 0 % 7 1 11 1 %  |                              |  |                                       |                  |   |
| and controls  |                                  |                                   |   |   | Septic Tank and drain field   | ·                            |  |                                       |                  |   |
| Electrical System   |                                  |                                   |   |   | City water system   |                              |  |                                       |                  |   |
| Garage door opener and control  |                                  |                                   |   |   | City sewer system   |                              |  |                                       |                  |   |
| Alarm System  |                                  |                                   |   |   | Central A/C   |                              |  |                                       |                  |   |
| Intercom  |                                  |                                   |   |   | Central heating   |                              |  |                                       |                  |   |
| Central vacuum  |                                  |                                   |   |   | Wall furnace  |                              |  |                                       |                  |   |
| Attic fan   |                                  |                                   |   |   | Humidifier  |                              |  |                                       |                  |   |
| Pool heater, wall liner &   |                                  |                                   |   |   |   |                              |  |                                       |                  |   |
| equipment   |                                  |                                   |   | <del></del>                                   | Electric air filter   |                              |  |                                       |                  |   |
| Microwave   |                                  |                                   |   | <del></del>                                   | Solar heating system  |                              |  |                                       |                  |   |
| Trash Compactor   |                                  |                                   |   |   | Fireplace and chimney   |                              |  |                                       |                  |   |
| Ceiling fan   |                                  |                                   |   |   | Wood burning system   |                              |  |                                       |                  |   |
| Sauna/Hot tub   |                                  |                                   |   | <del></del>                                   | Dryer   |                              |  |                                       |                  |   |
| Washer Explanations (attach additi  |                                  |                                   |   | <del></del>                                   |   |                              |  |                                       |                  |   |
| UNLESS OTHERWISE AC Property conditions, imp 1. Basement/Crawlspace   | rovements a                      | and additiona                     | l information:                            | RE SOLD IN WORKI                              | NG ORDER EXCEPT AS NO   | TED, WITHC                   |  | NTY BEYOND DA                         | ATE OF CLOS      | ING.  |
| If Yes, please exlain:  2. Insulation: Describe if It Urea Formaldehyde Foa   | known:                           |                                   |   |   |   | Unknown                      |  |                                       |                  |   |
| 3. Roof: Leaks?  Approximate age if know 4. Well: Type of well (dept)   | vn:<br>h/diameter, a             |                                   |   | ·   |   | Unknown                      | Yes  | No                                    |                  |   |
| Has water been tested?<br>If Yes, date of last repor  | t/results?                       |                                   |   |   |   |                              | Yes  | No                                    |                  |   |
| <ol> <li>Septic tanks/Drain field</li> <li>Heating system: Type/</li> </ol>   | approximate                      | age:                              |   |   |   |                              |  |                                       |                  |   |
| <ol> <li>Plumbing system: Typ<br/>Any known problems? _</li> <li>Electrical system: Any</li> </ol>  |                                  | 0                                 | I other                                   | <del></del>                                   |   |                              |  |                                       |                  |   |
| 9. History of infestation:  | If any (termit                   | es, carpenter                     |   |   |   |                              | - 1  |                                       |                  |   |
| chemical storage tanks an   | d contaminat                     |                                   |   | rials or products that                        |   |                              | s, but not limi                                      |                                       | radon gas, ro    | ormaldehyde, lead-based paint, fuel   |
| If Yes, please explain:  11. Flood insurance: Do y  | you have floo                    | od insurance o                    | n the property?                           |   |   | Unknown _                    |  |                                       |                  |   |
| 12. Mineral rights: Do you  |                                  | •                                 |   |   |   | Unknown                      | Yes  | No                                    |                  |   |
|   |                                  |                                   | the adjoining land                        | downers, such as wa                           | lls, fences, roads and drivew   |                              |  |                                       | nsibility for ma | aintenance may have an effect on t  |
| property?  2. Any encroachments, each and a second |                                  |                                   |   |   |   | Unknown                      | Yes<br>Yes   | No                                    |                  |   |
|   | ·                                |                                   |   |   | d with others) or a homeowne  | Unknown                      | Yes  | No                                    | he property?     |   |
| <ol> <li>Structural modifications,</li> <li>Settling, flooding, draina</li> </ol>   | ige, structura                   | l or grading pr                   | oblems?                                   | ry permits or licensed                        | contractors   | Unknown                      | Yes<br>Yes   | No                                    |                  |   |
| <ol> <li>Major damage to the pro</li> <li>Any underground storage</li> </ol>  | je tanks?                        |                                   |   |   |   | Unknown<br>Unknown           | Yes  | No                                    |                  |   |
| <ol> <li>Farm or farm operation</li> <li>Any outstanding utility a</li> </ol>   | ssessments                       | or fees, includ                   |   |   |   | Unknown                      |  | No                                    |                  |   |
| <ol> <li>Any outstanding munic</li> <li>Any pending litigation t</li> </ol>   | cipal assessm<br>chat could affe | nents or fees?<br>ect the propert | y or the Seller's r                       | ghts to convey the pr                         | operty?   | Unknown<br>Unknown           | Yes<br>Yes   |                                       |                  |   |
| If the answer to any of the   | se questions                     | is yes, please                    | explain, attach a                         | dditional sheets if nec                       | essary:   |                              |  |                                       |                  |   |
|   | oroperty since                   | edition of all the                | items based on i                          |   |   |                              |  | ical/appliance sy                     |                  | operty from the date of this form to t  |
| 0.  | •                                |                                   | ,   |   | parties hold the Broker liable for  | , ,                          |  | directly made by                      | the broker or    | the broker's agent.   |
|   |                                  |                                   |   |   | knowledge as of the date of t   |                              | •  |                                       |                  |   |
|   |                                  |                                   |   |   | F THE PROPERTY TO MOR   |                              |  |                                       |                  |   |
| BUYERS SEEKING SUCH   | I INFORMAT                       | ION SHOULD                        | CONTACT THE                               | APPROPRIATE LOC                               | THE SEX OFFENDERS REGI<br>FAL LAW ENFORCEMENT AC<br>HOMESTEAD EXEMPTION I | GENCY OR S                   | SHERIFF'S D  | EPARTMENT DI                          | RECTLY.          | IS AVAILABLE TO THE PUBLIC.   |
| FROM THE APPROPRIAT   | TE LOCAL AS                      | SSESSOR'S (                       | OFFICE. BUYER                             | SHOULD NOT ASSU                               |   | TAX BILLS                    | ON THE PRO   | PERTY WILL B                          |                  | AS THE SELLER'S PRESENT   |
| SELLER  |                                  |                                   |   | DATE  |   |                              |  |                                       |                  |   |
| SELLER  |                                  |                                   |   | DATE  |   | _                            |  |                                       |                  |   |
| Buyer has read and ackno  | wledges rece                     | eipt of this stat                 | ement.                                    |   |   |                              |  |                                       |                  |   |
| BUYER   |                                  |                                   | [   | DATE  | TIME  |                              |  |                                       |                  |   |
| BUYER   |                                  |                                   |   | DATE  | TIME  |                              |  |                                       |                  |   |

#### **Lead-Based Paint and Lead-Based Paint Hazards Disclosure**

## **Lead Warning Statement**

Every purchaser of any interest in residential real property on which a residential dwelling was built prior to 1978 is notified that such property may present exposure to lead from lead-based paint that may place young children at risk of developing lead poisoning. Lead poisoning in young children may produce permanent neurological damage, including learning disabilities, reduced intelligence quotient, behavioral problems, and impaired memory. Lead poisoning also poses a particular risk to pregnant women. The seller of any interest in residential real property is required to provide the buyer with any information on lead-based point hazards from risk assessments or inspections in the seller's possession and notify the buyer of any known lead-based point hazards. A risk assessment or inspection for possible lead-based paint hazards is recommended prior to purchase.

| This disclosure is in regar                         | d to a residential d             | welling commo    | -   | r Address)   |          |
|---|----------------------------------|------------------|---|--|----------|
| Seller's Disclosure (ir                             | nitial all paragra               | phs which a      | ,   | 1 ADDITESS)  |          |
|   | thereby is exemp                 | ot under 42 U.S  | .C. 4582(d) (the lead paint o                     | property was constructed after 12/31, lisclosure regulations.                | /77 and  |
|   |                                  |                  |   | lead-based paint hazards in the housing                                      | <u>.</u> |
|   | Known lead-base                  | ed paint and/or  | lead-based paint hazards a                        | re present in the housing. (Explain)   |          |
|   |                                  | which seller s   | hall provide to Purchaser                         | nd-based paint and/or lead-based paint<br>upon receipt of an acceptable "Buy |          |
| Seller's Agent's Ackn                               | •                                | ned the seller o | =   | nder 42 U.S.C. 4582(d) and is aware of                                       | his/her  |
| Purchaser's Acknowl                                 |                                  |                  | phs which apply)  If all information listed above | ve, if any.  |          |
|   | Purchaser has re                 | ceived the pam   | phlet " <b>Protect Your Family</b>                | from Lead in Your Home"  |          |
|   |                                  | lay opportunit   | ,   | on period) to conduct a risk assessn<br>I-based paint hazards;               | nent or  |
|   | Has waived the paint and/or lead |                  |   | t or inspection for the presence of lead                                     | d-based  |
| Certification of Accuracy that the information prov |                                  |                  |   | ve and certify, to the best of their kno                                     | wledge,  |
| Purchaser   |                                  | Date             | Seller  | <br>Date   |          |
| Purchaser   |                                  | Date             | Seller  | Date   |          |
| Selling Sales Person                                |                                  | Date             | Seller's Agent                                    | Date   |          |

# **Lead-Based Paint Inspection Addendum**

|                                       | part of a certain Buy & Sell Agreement between the unc   | dersigned parties dated, |
|---------------------------------------|--|--------------------------|
| 20 covering the property being commor | (STREET ADDRESS)   |                          |
| Purchaser herek                       | d Paint Risk Assessment: (initial or by waives purchaser's right to have a lead-based paint is gard to this property | ,                        |
|                                       | OR   |                          |
|                                       | Agreement" is contingent upon a risk assessment or in d-based paint and/or lead-based paint hazards accepta          |                          |
| =                                     | y shall terminate after calendar days from the dant (EPA/HUD requires 10 calendar days unless otherwise)             |                          |
|                                       | ds any condition unacceptable to Purchaser, Purchaser ire agreement null and void and all earnest money shal         |                          |
|                                       | NTINGENCY PROVIDED BY THIS PARAGRAPH SE<br>FAILS TO PROVIDE A WRITTEN STATEMENT TO<br>OR ABOVE.                      |                          |
|                                       | R IF PURCHASER ELECTS TO CLOSE NOTWITHS<br>CHASER SHALL BE DEEMED TO HAVE ACCEPTE<br>DSING.                          |                          |
| The Purchaser may remove this ent     | ire contingency at any time without cause.   |                          |
| Signatures:                           |  |                          |
| Witness                               | Purchaser  | <br>Date                 |
|                                       | Purchaser  | Date                     |
| Witness                               | Seller   | <br>Date                 |
|                                       | Seller   | <br>                     |

### **Land Contract Sale Addendum**

This addendum is attached to and made a part of a certain Purchase Agreement between the undersigned parties dated \_\_\_\_\_\_ covering property commonly known as: \_\_\_\_\_

#### ALL PARTIES SHALL INITIAL ANY CLAUSE WHICH IS PART OF THIS PURCHASE AGREEMENT

| Sale on Land Concalling for the payr   | tract Down paymen                         | t of the sum of \$ and the execution of a Land Contract acknowledging payment of that sum and ler of the purchase money with years from the date of the Contract at a rate of percent per annum.   |
|--|---|--|
| undersigned on co<br>the balance owing | nsummation hereof<br>thereon, will be acc | enced by an existing Land Contract with unperformed terms and conditions substantially as above set forth the cash payment to be made by the f will pay out the equity, an assignment and conveyance of the vendee's interest in the land contract with an agreement by the undersigned to assume cepted in lieu of the contract proposed in the preceding paragraph. If the Seller has any accumulated funds held in escrow for the payment of prepaid sets to reimburse the Seller upon the proper assignment of same.   |
| Purchaser(s)<br>Initials               | Seller(s)<br>Initials                     | The undersigned parties further agree that any initialed clauses below are to be incorporated into and become a part of the land contract  |
| /                                      | /   | Land Contract principal and interest payment of \$   |
|  | /   | Land Contract Payment will be an interest only payment of \$   |
| REAL ESTATE TA                         | XES & INSURANC                            | <u>E</u>   |
| /                                      | /   | Purchaser agrees to pay all taxes, and special assessments, when due, and submit proof of payment to Seller with in ( ) days from the due date.  |
|  |   | Purchaser agrees to pay an additional monthly amount of \$ which is an estimate of 1/12 of the annual costs of (taxes), (special assessments), (and insurance). This shall be credited by the Seller to the unpaid principal balance of the land contract. Seller shall pay said (taxes), (special assessments), (and insurance) before any penalty attaches and add amounts so paid to the principal balance of the contract on their due date. This amount may be adjusted periodically to approximate the total for (taxes), (special assessments), (and insurance).  |
| /                                      | /   | Purchaser agrees to insure said property with a hazard insurance policy, in an amount satisfactory to Seller and financial institution, if there is an underlying mortgage, or vendor. The vendor must be added as an additional insured to the extent of the interest during the term of this contract.   |
| 1 <sup>ST</sup> PAYMENT DU             | E AND TAX PROR                            | <u>PATION</u>  |
|  | /   | Purchaser(s) first monthly payment is due 30 days from the date of closing. Taxes will be prorated as of the closing date. Interest will begin to run from the closing date. If Seller occupies the property after closing, Seller will pay use and occupancy in accordance with paragraph 7 of the Purchase Agreement. In addition, if payments are to be due on the first of the month place an 'X' here In this case, purchaser will pay interest at closing for the period from the closing date to the first of the following month and the first payment will be due at the beginning of the subsequent month. |
| <u>OTHERS</u>                          |   |  |
|  | /   | If there is a present mortgage and/or land contract on this property, the parties agree that the holder of said mortgage and/or land contract shall be contacted prior to closing to determine if there are any provisions or requirements if the property is sold on a land contract and shall notify the Purchaser thereof upon receipt of such requirements, if any.  |
| /                                      |   | At any time during the term of this land contract Purchaser may assume the existing mortgage. Sellers agree not to reduce the principal balance of the mortgage other than by the normal required monthly payments.  |
|  | /   | Purchaser is to deliver, at their expense, to Seller a currentCredit Report,Employment Letter and/orFinancial Statement within seven (7) business days of Seller's acceptance. If Said information is not satisfactory to Seller or is not timely delivered, Seller may, within two (2) days of receipt of the information, declare this sale null and void and all deposit monies will be returned.   |
|  | /   | In the event payments are not received within Business days from due date, a late payment charge of \$ per payment shall be added to the payment. This is a late payment charge and not interest. Purchaser further agrees and understands that enforcement of the late payment charge doe not constitute and election under the contract and that the seller may pursue any other remedies available in law or equity.  |
| /                                      | /   | Seller agrees to execute a good and sufficient Warranty Deed at closing to be placed in Escrow with eTitle Agency, Inc. Purchaser agrees to pay all costs of Escrow Agent.   |
| /                                      | /   | In addition to the required monthly payments, Purchaser shall pay to Seller \$ on or before said amount to be applied against the principal balance of the land contract.  |
| /                                      | /   | Purchaser and Seller understand that the regular monthly payments called for by the terms of the land contract will not pay the land contract amount owing in full by the end of the term of the contract. There will be a lump sum payment due from Purchaser to Seller at that time.   |
| /                                      | /   | MANDATORY: Neither Salespersons, Brokers, nor Seller have represented to Purchaser that at the time required for pay-off of this obligation there will be satisfactory mortgage financing available or that such financing will be at rates currently available or lower.  |
| /                                      | /   | MANDATORY: This agreement constitutes the entire agreement between the parties and no other oral or written agreement shall be considered to be apart hereof.  |
|  |   | MANDATORY: All parties agree and affirm that they have reviewed each initialed clause of this addendum, and they further understand the meaning of and importance of each initialed clause. All parties to this transaction are recommended to seek the counsel of an attorney and an accountant to protect their interest.  |
| ADDITIONAL COM                         | NDITIONS                                  |  |
|  |   |  |
| /                                      | /   |  |
| /                                      | /   |  |
| SIGNATURES                             |   |  |
| Witness:                               |   | Purchaser:   |
|  |   | Purchaser:   |
|  |   | Seller:  |
| Date:                                  |   |  |
|  |   | Seller:  |

### **Seller's Disclosure Statement for Vacant Land Only**

| Seller Disclosure Act, MCL 565.951: M  |                                      | ,  | intial property must use the                                 | iorm re                | quirea unaer the                        |
|--|--------------------------------------|--|--|------------------------|---|
| SIZE AND LOCATION OF PROPERTY  | Y:                                   |  |  |                        |   |
|  |                                      |  |  |                        |   |
|  |                                      |  |  |                        |   |
|  |                                      |  |  |                        |   |
| PURPOSE OF STATEMENT: This distribution otherwise advised, the Seller does not environmental conditions or related material ANY AGENT REPRESENTING THE STATE BUYER MAY WISH TO OBTAIN. | t possess any<br>atters. THIS S      | expertise concerning se<br>TATEMENT IS NOT A \     | oil conditions, zoning and ot<br>WARRANTY OF ANY KIND        | her land<br>BY THE     | use regulations, SELLER OR BY           |
| <b>SELLER'S DISCLOSURE:</b> The Selle warranty, the Seller hereby specifically this document. The Seller authorizes i Property. The following representation                           | makes the folits agent to pro        | llowing representation bovide a copy of this state | ased on the Seller's knowled<br>ement to any prospective buy | dge at th<br>/er in co | ne time of signing<br>nnection with the |
| INSTRUCTION TO THE SELLER: (1) Property; (4) if some items do not apply question, check unknown; and (6) attack.   | y to your Prope                      | erty, write N/A (not appli                         | cable); (5) if you don't know                                | the ansv               |   |
| 1. Has the Property been surveyed?   |                                      |  |  | Yes                    | No                                      |
| If yes; is a copy available?  2. Is seller aware of any prior property   | divisions or sp                      | lits involving this Proper                         | ty Since March 31, 1997?                                     | Yes<br>Yes             | No<br>No                                |
| 3. Zoning Classification of Property:  | ·                                    | Known (Coi   | mplete) Unkno  |                        | No                                      |
| 4. Is Seller aware of any encroachmen  |                                      |  |  | Yes                    |   |
| <ul><li>5. Is Seller aware of any mineral rights</li><li>6. Is Seller aware of any flooding, drain</li></ul>   |                                      |  | entity other than the Seller?                                | Yes                    | No                                      |
| 7. Has Property ever had a 'PERC TES   | ST'?                                 | •  |  | Yes                    | No                                      |
| 8. Is Seller aware of any underground  | storage tanks                        | either presently on the F                          | Property or which have been                                  | •                      |   |
| the property? 9. Is Seller aware of any ground water   | contamination                        | ?  |  | Yes<br>Yes             | No<br>No                                |
| 10. Is Seller aware of any other environ   | nmental contar                       | mination on the Property                           |  | Yes                    | No                                      |
| 11. Has Seller received notice of any which would prohibit or restrict use of t  | he property?                         | J  | `  | Yes                    | No ´                                    |
| If the answer to any of the above quesplease explain:  |                                      |  |  | uyer sho               | ould be aware of,                       |
|  |                                      |  |  |                        |   |
|  |                                      |  |  |                        |   |
|  |                                      |  |  |                        |   |
|  |                                      |  |  |                        |   |
|  |                                      |  |  |                        |   |
|  |                                      |  |  |                        |   |
| Seller certifies that the information cordate of Seller's signature.   | ntained in this                      | statement is true and c                            | orrect to the best of the Sell                               | ler's kno              | wledge as of the                        |
| Buyer should obtain professional a Property.   | dvice and ins                        | spections of the Prop                              | erty to more fully determi                                   | ne the (               | condition of the                        |
| The Seller has owned the property since the Seller becomes aware that any of the changes to Buyer. In no event sha made by the Broker or Broker's Agent.                               | the information<br>Ill the parties h | contained in this disclo                           | sure form is incorrect, Seller                               | will imm               | nediately disclose                      |
| SELLER   | DATE                                 | SELLER   | DATE   | _                      |   |
| Ruyor has road and asknowledges  | aint of this stat                    | omont  |  |                        |   |
| Buyer has read and acknowledges rec  | eipi oi inis stat                    | ement.   |  |                        |   |
| BUYER  | DATE                                 | BUYER  | DATE   | _                      |   |
|  |                                      |  |  |                        |   |